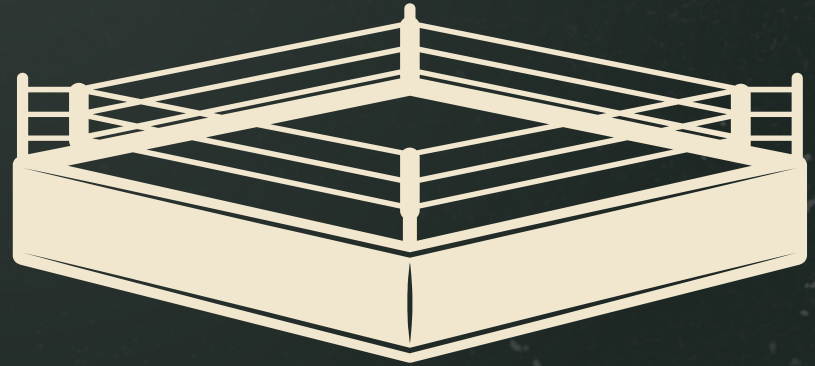


CYBERSECURITY INDUSTRY UPDATE

Brandon Bottomley, RVP
Allied Solutions



CYBER IN THE NEWS

Montenegro Reports Massive Russian Cyberattack Against Government – ABC News

Cloud Applications are the Major Catalyst for Cyber-attacks: Microsoft

Portuguese Airline Foils Cyber Attack, but Experts Warn Criminal Hackers Have the Aviation Industry in Their Sights

**WHAT ABOUT
FINANCIAL
INSTITUTIONS?**



CYBER LOSS ESTIMATE #1

*Incident Investigation**

\$390,000

*Crisis Management**

\$530,000

*PCI**

\$25,000

*Fines/Penalties**

\$187,050

Ransomware

\$440,000

Data Restoration

\$390,000

Business Interruption

\$660,000

*Estimate Revenue**

\$44,000,000

*Number of Records**

80,000

Total Loss

\$2,622,050

CYBER LOSS ESTIMATE #2

*Incident Investigation**

\$607,000

*Crisis Management**

\$972,750

*PCI**

\$25,000

*Fines/Penalties**

\$257,050

Ransomware

\$637,965

Data Restoration

\$500,000

Business Interruption

\$956,947

*Estimate Revenue**

\$63,000,000

*Number of Records**

150,000

Total Loss

\$3,956,712

CYBER LOSS ESTIMATE #3

*Incident Investigation**

\$359,000

*Crisis Management**

\$466,750

*PCI**

\$25,000

*Fines/Penalties**

\$177,050

Ransomware

\$250,000

Data Restoration

\$359,000

Business Interruption

\$375,000

*Estimate Revenue**

\$25,000,000

*Number of Records**

70,000

Total Loss

\$2,011,800

**MUST
HAVES**



CARRIER MANDATES

- Less than \$50M
in revenue
- \$3M or less
in coverage
- Nothing 😊



CARRIER MANDATES

- MFA – remote access and on all administrator's accounts
- Offline backups – 3 2 1
- EDR – endpoint detection response – minimum 95%



FRONT END DETECTION



THANK YOU!

FOR MORE INFORMATION

Visit our website
@ AlliedSolutions.net

FOLLOW US



FOR ONGOING INFORMATION

Sign-up for our eNewsletter
@ AlliedSolutions.net/enews